



UPCOMING WEBINAR

Thursday, October 18, 2018

**Hope you had a great summer! The MCA will be resuming our free monthly Lunch & Learn webinar series (normally) the 3rd Thursday of every month.
Welcome Back!**

Why Pressure Reducing Valves (PRV's) Are Costing You Money

This presentation analyzes the costs, concerns and benefits of replacing a pressure reducing valve with a steam turbine generator/mechanical drive including illustrations of what the marginal fuel increase would be in order to take advantage of the added benefits of clean, cheap and reliable onsite power generation or mechanical work.

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Presented By Andrew Downing, Proposals Manager, Small Steam product Siemens Energy

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Andrew has been with Siemens (previously Dresser Rand) since 2012, and has analyzed Combined Heat and Power (CHP) savings opportunities from every major industry-chemical, food processing, lumber, district heating and waste incineration to name a few. He has experience with all facets of steam turbine generator /mechanical drive design including equipment specification and thermodynamic calculations, environmental modeling, economic proforma and integration into existing or new facilities.

Siemens

Ingenuity for life ensures the foundation for a strong economy, by mastering the challenges of today's energy landscape. For example intelligent technologies ensure a stable power supply by managing fluctuations from wind and solar energy sources.



Co-Presented By Gus Nick, Mechanical Engineer, Outside Sales, Somes-Nick & Company

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Gus Nick is an outside salesman for Somes-Nick. He is a mechanical engineering graduate from the University of Kansas. He has two years of experience working in and around steam systems at a variety of end users from hospitals to process plants.

Somes-Nick

Somes-Nick is the local manufacturer's rep for Siemens steam turbines in Illinois, Central and Northern Indiana, Eastern Iowa, Eastern Missouri, and Michigan (LP). Somes-Nick has sold steam turbines for over 60 years. Our dedicated sales staff has an average 20 plus years of experience. Along with steam turbines Somes-Nick carries a line of HRSG, Graham condensers, Kunkle ASME relief valves, and Spence pressure reducing valves.



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